octopus

Capability statement

A boutique, AI-native consultancy for digital and AI transformation.

For private and state-owned companies, government and semi-government entities in Saudi Arabia and the GCC.

We design your digital and AI transformation, then lead it until it runs in your operations. Our engineers and vetted partners build under our lead.

Offices **Riyadh and Al Khobar** Contact **hello@pioctopus.ai** Web **pioctopus.ai**

Six practices. One path to live operations.

01 AI strategy, investment and value realisation
Where should we invest in AI, in what order and at what scale, and how will we prove the return to the board and to finance?

02 AI governance, risk and regulatory readiness
Can we show a regulator, an auditor or our board that every AI system we run is classified, controlled and owned, before the rules become binding?

03 Data, sovereign platforms and technology sourcing
Which data, platforms, models and partners should we commit to: what do we build, buy or partner on, where does it run, and how do we avoid lock-in?

04 Operations and service re-engineering with AI
Which end-to-end workflows should we redesign around AI, including approvals and delegations of authority, and how do we get them into live operations on the systems we already own?

05 Digital core and ecosystem transformation
Is our digital core ready to carry AI, and what must we modernise or connect first?

06 AI operating model, workforce and adoption
How should we organise to deliver AI at scale, who owns it, how is it funded, and how do our people come to run it without us?

Three ways in. Each with a fixed scope.

START HERE

The 4-week diagnostic

4 weeks · fixed scope

We map how the work really happens, then hand you AI opportunities ranked by value, with business cases and a roadmap. You decide what comes next.

OTHER WAYS IN

AI governance and regulatory readiness review

3 to 4 weeks · fixed scope

Know where every AI system you run stands against the Kingdom's rules, and what it takes to close the gaps before the draft policy becomes binding.

OTHER WAYS IN

AI sourcing and platform decision

3 to 5 weeks · fixed scope

Decide what to build, buy or partner on, and where it should run, with models and vendors tested on your own material rather than judged on their pitch.

Where we help you write an RFP or tender, we do not bid on it.

THE LIVE PATH

Four stages. A gate after each.

01
Discover
Where AI pays off.

GATE
A ranked roadmap with business cases.

02
Design
With the people who will run it.

GATE
Design sign-off and a value baseline.

03
Lead the build
On your systems.

GATE
The Go-Live Gate Checklist, signed.

04
Run & transfer
Measured, then handed to your team.

GATE
Value signed off by finance, and the next operation chosen.

Each gate is a decision: continue, change course or stop. That keeps spend tied to results, and keeps you in control.

Engagement models

Transformation programme
From strategy to the first systems in live operations, through every gate, led by one team.

Embedded AI lead
We lead your AI roadmap continuously, from inside your organisation, and build the team that takes it over.

Operate and transfer
We run what we built for an agreed period, then hand it over to your team with runbooks and a named owner.

Results in live operations

100% → 0%
paperwork

INTELLIGENT ARCHIVING
Paperwork, 100% to zero.
Public sector · national entity · all operations

–75%
manual work

OPERATIONS AUTOMATION
Manual work, down 75%.
Public sector · government services entity · operations end to end

We count systems running in live operations, not pilots. Case stories stay anonymous.

Designed against Saudi frameworks.

- Personal Data Protection Law (PDPL)
- NCA Essential and Cloud Cybersecurity Controls (ECC and CCC)
- SDAIA's AI Ethics Principles
- NDMO data management standards
- SDAIA's AI Adoption Framework

Octopus does not claim certification or accreditation from any of these bodies. Data stays in the Kingdom by default. Any exception needs your written approval.

TRACK RECORD

Digital transformation and complete technology ecosystems, for these organisations.

بنك التنمية الاجتماعية SOCIAL DEVELOPMENT BANK · سابك sabic · flynas طيران ناس · وزارة البلديات والإسكان Ministry of Municipalities and Housing · UN HABITAT · American Sustainable Business Network

No case in this document is attributed to these organisations.

Book a session

30 minutes with our team. We tell you plainly where we would start.

Email **hello@pioctopus.ai** Web **pioctopus.ai** Offices **Riyadh and Al Khobar**